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Website: [www.davidpdaniels.com](http://www.davidpdaniels.com)

## CURRENT AFFILIATIONS

**National University of Singapore (NUS) Business School**  
Presidential Young Professor 2020-present  
Assistant Professor 2020-present  
**Wharton School of Business, University of Pennsylvania**  
Visiting Research Scholar Fall 2023

## EDUCATION

**Stanford University Graduate School of Business, Stanford, CA**  
Ph.D. Business Administration 2014-2017  
**Stanford University, Stanford, CA**  
M.A. Economics 2011-2014  
**Harvard University, Cambridge, MA**  
A.B., *Summa Cum Laude*, Highest Honors, Phi Beta Kappa 2005-2009

## PREVIOUS POSITIONS

**HKUST Business School**  
Assistant Professor 2017-2020

## RESEARCH INTERESTS

Diversity in Groups and Organizations  
Negotiation and Influence  
Motivation (e.g., Prosocial Behavior)

## SELECTED RESEARCH IN PROGRESS

**Daniels, D. P.** and Kang, P. Massive field quasi-experiments with continuous treatment variables reveal inverted-U causal links between mood and prosocial decisions. *Under review*.

## PUBLICATIONS AND FORTHCOMING

**Daniels, D. P.**, Dannals, J. E., Lys, T., and Neale, M.A. (Forthcoming) Do investors value workforce gender diversity? *Organization Science*. [Click here to download the paper!](#)

*Selected media coverage:* [Stanford Business Insights](#), [Bloomberg Business](#), [Forbes](#), [NPR Business](#), [Business Insider](#), [NBC News](#), [American Banker](#), [Yahoo Finance](#), [Markets Insider](#), [Kellogg Insight](#)

**Daniels, D. P.** (Forthcoming in 2024) Intuition at work. *Research in Organizational Behavior*.

**Daniels, D. P.** and Kupor, D. (2023) The magnitude heuristic: Larger differences increase perceived causality. *Journal of Consumer Research*. 49(6), 1140-1159. [Note: Authors are joint first authors.] [[preregistrations](#), [materials](#), [data](#), and [code](#)]

Kang, P., **Daniels, D. P.**, and Schweitzer, M. E. (2022) The streak-end rule: How past experiences shape decisions about future behaviors in a large-scale natural field experiment with volunteer crisis counselors. *Proceedings of the National Academy of Sciences*, 119(45). [[pdf](#)] [[original data](#), [materials](#), and [code](#)]

*Selected media coverage:* [Knowledge at Wharton](#)

Delios, A., Clemente, E., Wu, T., ... **Daniels, D. P.** [member of Generalizability Tests Forecasting Collaboration] ... and Uhlmann, E.L. (2022). Examining the context sensitivity of research findings from archival data. *Proceedings of the National Academy of Sciences*, 119(30), 1-9.

Hart, J., Yadav, K., Szymanski, S., Summer, A., Tannenbaum, A., Zlatev, J., **Daniels, D.** and Halpern, S. D. (2021). Choice architecture in physician-patient communication: A mixed-methods assessments of physicians' competency. *BMJ Quality and Safety*, 30(5), 362-371. [Note: *BMJ Quality and Safety* is the highest ranked journal in the field of health policy, according to Journal Citation Reports.]

Tierney, W., Hardy III, J. H., Ebersole, C. R., Leavitt, K., Viganola, D., Clemente, E. G., ... **Daniels, D. P.** [member of Hiring Decisions Forecasting Collaboration] ... (2020). Creative destruction in science. *Organizational Behavior and Human Decision Processes*, 161, 291-309.

**Daniels, D. P.** and Zlatev, J. J. (2019). Choice architects reveal a bias toward positivity and certainty. *Organizational Behavior and Human Decision Processes*, 151, 132-149. [[pdf \(including materials\)](#)] [[data and code](#)] [[pre-registration](#)]

Zlatev, J. J., **Daniels, D. P.**, Kim, H., and Neale, M.A. (2018). Reply to Jung et al.: Default neglect persists over time and across contexts. *Proceedings of the National Academy of Sciences*, 115(35), E8107-E8108. [[pdf](#)] [[letter](#)]

**Daniels, D. P.**, Neale, M.A., and Greer, L. L. (2017). Spillover bias in diversity judgment. *Organizational Behavior and Human Decision Processes*, 139, 92-105. [[pdf](#)] [[data, materials, and code](#)]

*Selected media coverage:* [Boston Globe](#), [Harvard Business Review](#) (print edition), [PBS Rewire](#), [Stanford Business Insights](#), [Stanford Business Magazine](#)

Nakashima, N., **Daniels, D. P.**, and Laurin, K. (2017). It's about time: Divergent evaluations of restrictive policies in the near and distant future. *Organizational Behavior and Human Decision Processes*, 142, 12-27. [[pdf](#)]

Zlatev, J. J., **Daniels, D. P.**, Kim, H., and Neale, M.A. (2017). Default neglect in attempts at social influence. *Proceedings of the National Academy of Sciences*, 114 (52), 13643-13648. [[pdf](#)] [[data and materials](#)]

*Selected media coverage:* [Bloomberg View](#), [Business Insider](#), [Stanford Business Insights](#), [The San Diego Union-Tribune](#)

#### ADDITIONAL WORKING PAPERS

**Daniels, D. P.**, Koval, C. Z., and Neale, M.A. What did you expect? How first offers and gender shape job negotiation outcomes in an online labor market. *Working Paper*.

**Daniels, D. P.** and Kang, P. Fatal police shootings demotivate potentially lifesaving prosocial behaviors towards unrelated targets—when shooting victims are Black. *Under full review at Proceedings of the National Academy of Sciences*.

**Daniels, D. P.**, Kang, P., and Koval, C. Z. Racial Discrimination in Online Job Negotiations.

**Daniels, D. P.** and Goh, E. The strategic misuse of loss aversion in social interactions. *Under review*. [materials, data, and pre-registrations will be made available]

Goh, E. and **Daniels, D. P.** Are people good at using the sunk-cost effect as a nudge? A misinfluence perspective on Choice Architect decision making. *Under review*. [materials, data, and pre-registrations will be made available]

**Daniels, D. P.** and Kang, P. The cooperation-intelligence heuristic: People use altruistic cooperation as a cue for intelligence. *Under review*. [materials, data, and pre-registrations will be made available]

Kang, P., **Daniels, D. P.**, and Schweitzer, M. E. Why prosocial decision making is transformed by risk: Prospect theory, self-image, and risky prosocial choices. *Under review*. [materials, data, and pre-registrations will be made available]

Kang, P. and **Daniels, D. P.**. How major disasters influence prosocial behavior: A quasi-experiment with volunteer crisis counselors. *Under review*. [all shareable materials, data, and pre-registrations will be made available]

Green, E. and **Daniels, D. P.** Can Decision Biases Increase with the Stakes? Field Evidence of Impact Aversion. 2014. [pdf]

Green, E. and **Daniels, D. P.** Bayesian instinct. [pdf]

#### OTHER SELECTED RESEARCH IN PROGRESS

Koval, C. Z. and **Daniels, D. P.** The unexpected costs of revealing a learning orientation: Field evidence from an online labor market.

Kapadia, C. and **Daniels, D. P.** Lay theories of creativity: effort or insight?

**Daniels, D. P.**, Nakashima, N., and Halevy, N. Perceived choice sets in strategic interactions.

**Daniels, D. P.** and Neale, M.A. Influence strategies in negotiations and social interactions.

**Daniels, D. P.** On the (mis)valuation of influence strategies.

**Daniels, D. P.** Diverse teams: Field evidence on decision making, conflict, and performance outcomes.

#### BOOK CHAPTERS AND CONFERENCE PROCEEDINGS

Kang, P. and **Daniels, D. P.** (2021). People use prosocial behavior as a cue for intelligence. *Academy of Management Best Papers Proceedings*.

Zlatev, J. J., **Daniels, D. P.**, and Kim, H. (2017). Social influence failure: The case of default neglect. *Academy of Management Best Papers Proceedings*.

Green, E., and **Daniels, D. P.** (2014). What does it take to call a strike? Three biases in umpire decision making. *2014 MIT Sloan Sports Analytics Conference*. [pdf]

*Selected media coverage:* Bloomberg View, Knowledge@Wharton, Stanford Business Insights, Harvard Business Review, Newsday, NPR, and Fox Sports

**Daniels, D. P.**, Krosnick, J. A., Tichy, M. P., and Tompson, T. (2012). Public opinion on environmental policy in the United States. In M. Kraft and S. Kamieniecki (Eds.), *Handbook of U.S. Environmental Policy*. New York: Oxford University Press.

#### FELLOWSHIPS, AWARDS, AND GRANTS

- National University of Singapore Presidential Young Professorship grant for S\$1,000,000 (~US\$735,000), 2020-2025
- APS Rising Star, Association for Psychological Science
- NUS Business School Early Career Research Excellence Award, National University of Singapore
- Exceptional MBA Teaching Evaluation Commendation, National University of Singapore
- Nominated for Young Researcher Award, National University of Singapore
- Nominated for Annual Teaching Excellence Award, National University of Singapore
- “Best Empirical or Theoretical Paper” Award, Academy of Management Conference, Conflict Management (CM) Division, 2021

- Hong Kong Research Grants Council Early Career Scheme (ECS) grant for HK\$493,988 (~US\$63,738), 2020 (declined)
- Recognition of Excellent Teaching Performance, The Hong Kong University of Science and Technology
- Research Grants (various), The Hong Kong University of Science and Technology
- Doctoral Fellowships (various), Stanford Graduate School of Business
- Best Student Paper Award (nominated), Academy of Management, 2017
- Student Paper Award, Society for Personality and Social Psychology Preconference on Judgment and Decision Making, 2017
- CHIBE Grant for US\$9,575 by the Penn-CMU Roybal Center on Behavioral Economics and Health Pilot Project, 2016
- Student Travel Award, Society for Personality and Social Psychology Preconference on Judgment and Decision Making, 2014
- Research Paper Competition, Runner-Up Award, MIT Sloan Sports Analytics Conference, 2014
- National Science Foundation Graduate Research Fellowship

SCHEDULED AND  
PAST INVITED  
TALKS AND  
PRESENTATIONS

Cornell University; Harvard University; The Hong Kong University of Science and Technology; Imperial College London; London Business School; National University of Singapore; Power, Status, and Influence (PSI) Network Conference; Society for Personality and Social Psychology (SPSP); Stanford University; University of California, Irvine (UCI); University of California, Los Angeles (UCLA); University of California, Riverside (UCR); University of California, San Diego (UCSD); University of Illinois at Urbana-Champaign (UIUC); University of Pennsylvania; University of Virginia; Washington University in St. Louis

INVITED  
WORKSHOPS AND  
CONSORTIA

- 7th Wharton Global Faculty Development Program, University of Pennsylvania, 2018
- 3rd Behavioral Insights Group BIG Ideas Doctoral Workshop, Harvard University, 2016
- 2nd Early-Career Behavioral Economics (ECBE) Conference, Bonn, Germany, 2016
- 12th Annual Whitebox Advisors Graduate Student Conference on Behavioral Science, Yale University, 2016
- 4th Spring School in Behavioral Economics, UCSD Rady School of Management, 2016
- Academy of Management Conflict Management Division Doctoral Consortium, Vancouver, BC, 2015
- Behavioral Science and Public Policy Doctoral Workshop, Harvard University, 2013
- Summer Institute in Political Psychology, Stanford University, 2010

CONFERENCE  
PRESENTATIONS  
(PRESENTER  
INDICATED BY \*)

**Daniels, D. P.**, Koval, C. Z., and Neale, M.A. What did you expect? How first offers and gender shape job negotiation outcomes in an online labor market.

- Diversity in Management and Organizations, Virtual Conference, 2023 \*
- International Association for Conflict Management Conference, Greece, 2023 \*
- International Association for Conflict Management Conference (Virtual), 2020 \*
- Society for Judgment and Decision Making Conference, Montreal, CA, 2019 \*
- Boston Judgment and Decision-Making Day Conference, Boston, MA, 2019 \*
- INGRoup (Interdisciplinary Network For Group Research) Conference, Lisbon, PT, 2019 \*
- International Association for Conflict Management, Dublin, IE, 2019 \*

**Daniels, D. P.**, Kang, P., and Koval, C. Z. Racial discrimination in online job negotiations.

- Diversity in Management and Organizations, Virtual Conference, 2023 \*
- International Association for Conflict Management Conference, Greece, 2023 \*

**Daniels, D. P.** and Kang, P. Can experience reduce biases in worker decisions? Evidence from five years of turnover decisions at a large nonprofit organization.

- Advances with Field Experiments Conference, Chicago, IL, 2023 \*
- International Association for Conflict Management Conference, Greece, 2023 \*

Kang, P and **Daniels, D. P.**, and Schweitzer, M. E. Positive events and prosocial behavior.

- International Association for Conflict Management Conference, Greece, 2023 \*

**Daniels, D. P.** and Kang, P. Fatal police shootings demotivate potentially lifesaving prosocial behaviors towards unrelated targets—when shooting victims are Black

- Diversity in Management and Organizations, Virtual Conference, 2023
- International Association for Conflict Management Conference, Greece, 2023 \*

**Daniels, D. P.** and Goh, E. The strategic misuse of loss aversion in social interactions.

- Academy of Management Annual Meeting, Seattle, WA, 2022 \*
- International Association for Conflict Management Conference, Ottawa, CA, 2022 \*

Kang, P., **Daniels, D. P.**, and Schweitzer, M. E. The streak-end rule: How past experiences shape decisions about future behaviors in a large-scale natural field experiment with volunteer crisis counselors.

- Science of Philanthropy Initiative Conference, Chicago, IL, 2023
- Society for Judgment and Decision Making Conference, San Diego, CA, 2022
- Academy of Management Annual Meeting, Seattle, WA, 2022
- International Association for Conflict Management Conference, Ottawa, CA, 2022

Goh, E. and **Daniels, D. P.** Are people good at using the sunk-cost effect as a nudge? A misinfluence perspective on Choice Architect decision making.

- Society for Judgment and Decision Making Conference, San Diego, CA, 2022 \*
- Academy of Management Annual Meeting, Seattle, WA, 2022

- International Association for Conflict Management Conference (Virtual), 2021

Masters-Waage, T. C. and **Daniels, D. P.** (equal first authorship) Does team diversity reduce loss aversion? Evidence from COVID-19 decisions.

- International Association for Conflict Management Conference (Virtual), 2021

Kang, P., **Daniels, D. P.**, and Schweitzer, M. E. Why prosocial decision making is transformed by risk: Prospect theory, self-image, and risky prosocial choices.

- Academy of Management Annual Meeting, Boston, MA, 2023

**Daniels, D. P.**, Dannals, J. E., Lys, T., and Neale, M.A. Do investors value workforce gender diversity?

- International Association for Conflict Management Conference (Virtual), 2021 \*
- Society for Personality and Social Psychology (Virtual), 2021 \*
- Society for Judgment and Decision Making Conference (Virtual), 2020 \*
- International Association for Conflict Management Conference (Virtual), 2020 \*
- Society for Judgment and Decision Making Conference, Montreal, CA, 2019
- Conference on Negotiation, Teams and Diversity, Stanford Graduate School of Business, 2019 \*
- Academy of Management Annual Meeting, Vancouver, BC, 2015 \*

Kang, P. and **Daniels, D. P.**. How major disasters influence prosocial behavior: A quasi-experiment with volunteer crisis counselors.

- International Association for Conflict Management Conference, Ottawa, CA, 2022
- Society for Judgment and Decision Making Conference (Virtual), 2020
- International Association for Conflict Management Conference (Virtual), 2020
- Society for Judgment and Decision Making Conference, Montreal, CA, 2019
- Boston Judgment and Decision-Making Day Conference, Boston, MA, 2019
- International Association for Conflict Management, Dublin, IE, 2019

Kang, P., **Daniels, D. P.**, and Schweitzer, M. E. How Risk Transforms Prosocial Decision Making: Evidence from Sunlight, the Stock Market, and the Lab.

- International Association for Conflict Management Conference, Ottawa, CA, 2022
- Academy of Management Annual Meeting (Virtual), 2021
- International Association for Conflict Management Conference (Virtual), 2021
- International Association for Conflict Management Conference (Virtual), 2020

Kang, P. and **Daniels, D. P.**. Weather to Help: How Sunlight (and the Stock Market) Influence Prosocial Behavior.

**Daniels, D. P.** and Kang, P. The cooperation-intelligence heuristic: People use altruistic cooperation as a cue for intelligence.

- Society for Personality and Social Psychology (Virtual), 2022 \*
- Academy of Management Annual Meeting (Virtual), 2021 \*

- “Best Empirical or Theoretical Paper” Award, Academy of Management Conference, Conflict Management (CM) Division, 2021
- Selected for the Academy of Management Best Papers Proceedings, 2021 (Top 10% of submitted papers).
- International Association for Conflict Management Conference (Virtual), 2021

**Daniels, D. P.** and Neale, M.A. Influence strategies in negotiations and social interactions.

- Academy of Management Annual Meeting, Boston, MA, 2019 \*
- International Association for Conflict Management, Philadelphia, PA, 2018 \*
- Society for Judgment and Decision Making Conference, New Orleans, LA, 2018 \*
- Academy of Management Annual Meeting, Atlanta, GA, 2017 \*

**Daniels, D. P.** and Zlatev, J. J. Choice architects reveal a bias toward positivity and certainty.

- Academy of Management Annual Meeting, Chicago, IL, 2018 \*
- Economic Science Association World Meeting, San Diego, CA, 2017 \*
- Bay Area Behavioral and Experimental Economics Workshop, Santa Clara, CA, 2017 \*
- Society for Personality and Social Psychology Preconference on Judgment and Decision Making, San Antonio, TX, 2017 (Poster) \*
- Society for Judgment and Decision Making Preconference on Debiasing, November 18, 2016, Boston, MA. \*
- Academy of Management Annual Meeting, Anaheim, CA, 2016 \*
- International Association for Conflict Management, New York, NY, 2016 \*
- Behavioral Decision Research in Management Conference, Toronto, ON, 2016 \*
- Whitebox Advisors Graduate Student Conference on Behavioral Science, Yale University, 2016 \*
- UCSD Rady Spring School in Behavioral Economics, San Diego, CA, 2016 (Poster) \*
- Society for Personality and Social Psychology Preconference on Judgment and Decision Making, San Diego, CA, 2016 (Poster) \*
- Society for Judgment and Decision Making Conference, Chicago, IL, 2015 \*

**Daniels, D. P.**, Neale, M.A., and Greer, L. L. Spillover bias in diversity judgment.

- Society for Personality and Social Psychology Conference, Portland, OR, 2019 \*
- Society for Judgment and Decision Making Conference, Vancouver, BC, 2017 \*
- Academy of Management Annual Meeting, Vancouver, BC, 2015 \*

Nakashima, N., **Daniels, D. P.**, and Laurin, K. It’s about time: Divergent evaluations of restrictive policies in the near and distant future.

- Society for Personality and Social Psychology Preconference on Attitudes and Social Cognition, San Diego, CA, 2016
- Society for Personality and Social Psychology Conference, Long Beach, CA, 2015 (Poster)

**Daniels, D. P.**, Nakashima, N., and Halevy, N. Perceived choice sets in strategic interactions.

- Academy of Management Annual Meeting, Anaheim, CA, 2016 \*
- International Association for Conflict Management, June 26 – June 29, 2016, New York, NY. \*
- Society for Personality and Social Psychology Preconference on Judgment and Decision Making, Long Beach, CA, 2015 (Poster) \*
- Society for Personality and Social Psychology Conference, Long Beach, CA, 2015 (Poster) \*
- Society for Judgment and Decision Making Conference, Long Beach, CA, 2014 \*

Zlatev, J. J., **Daniels, D. P.**, Kim, H., and Neale, M.A. Default neglect in attempts at social influence.

- Academy of Management Annual Meeting, Atlanta, GA, 2017 \*
  - Selected for the Academy of Management Best Papers Proceedings, 2017 (Top 10% of submitted papers).
- International Association for Conflict Management, Berlin, Germany, 2017 \*
- Economic Science Association World Meeting, San Diego, CA, 2017 \*
- Society for Personality and Social Psychology Conference, San Antonio, TX, 2017 (Poster)
- Society for Personality and Social Psychology Preconference on Judgment and Decision Making, San Antonio, TX, 2017
- West Coast Experiments Conference, Stanford University, 2016 (Poster)

Hart, J., Yadav, K., Szymanski, S., Summer, A., Zlatev, J., **Daniels, D.**, and Halpern, S. Physician competency in the use of choice architecture

- Society for Medical Decision Making, Pittsburgh, PA 2017
  - Presented in “Top-Rated Abstracts” session (Top 8 of submitted abstracts to SMDM).
- American Thoracic Society 2018 International Conference, San Diego, CA 2018 (Poster)

Green, E. and **Daniels, D. P.** Bayesian instinct.

- North American Meeting of the Econometric Society, Seattle, WA, 2019
- Society for Judgment and Decision Making Conference, Vancouver, BC, 2017
- Stanford Institute for Theoretical Economics: Empirical Implementation of Theoretical Models of Strategic Interaction and Dynamic Behavior, Palo Alto, CA, 2017

Green, E. and **Daniels, D. P.** What does it take to call a strike? Three biases in umpire decision making.

- Society for Judgment and Decision Making Conference, Long Beach, CA, 2014
- Behavioral Decision Research in Management Conference, London, UK, 2014
- MIT Sloan Sports Analytics Conference, Boston, MA, 2014

RECENT  
TEACHING  
(2022-2023)

**Instructor**, “PhD Research Seminar,” National University of Singapore, Spring 2023  
**Course Rating: 5.0/5.0**  
Note: This is the highest possible rating.

**Instructor**, “Mastering Influence: The Science of Getting Things Done Through Others,” National University of Singapore, Spring 2023  
**Course Rating: 4.7/5.0**  
Note: This is the highest rating achieved by any recent MBA course at NUS.



PREVIOUS  
TEACHING

**Instructor**, “Mastering Influence: The Science of Getting Things Done Through Others,” National University of Singapore, Spring 2021, Spring 2022; HKUST, Spring 2020

**Instructor**, “Communications, Influence, and Negotiations,” National University of Singapore, Fall 2022

**Instructor**, “Negotiation,” National University of Singapore, Spring 2022; HKUST, Spring 2018, Spring 2019, Spring 2020

**Guest Lecturer**, “Negotiation,” HKUST, Fall 2017, Fall 2018, Fall 2019

**Guest Lecturer** on “Negotiations,” Leadership Seminar, Stanford University, Winter 2015, Autumn 2015

**Head Course Assistant**, “Managing Groups and Teams,” Stanford Graduate School of Business, Autumn 2016

**Course Assistant**, “Managing Groups and Teams,” Stanford Graduate School of Business, Autumn 2014, Autumn 2015

**Course Assistant**, “Negotiations,” Stanford Graduate School of Business, Summer 2014, Autumn 2014, Summer 2015, Autumn 2015, Summer 2016, Autumn 2016

SELECTED  
PROFESSIONAL  
AND SERVICE  
ACTIVITIES

- Diversity in Management and Organizations Conference, 2023 (Virtual Meeting)
  - Creator and Organizer
  - Co-Chair (along with Adam Galinsky, Maggie Neale, and Melissa Thomas-Hunt)
- International Association for Conflict Management Conference, 2024
  - Local Arrangements Chair
- Session/Track Chair (Invited)
  - “Causes and Consequences of Prosocial Behavior.” Academy of Management Annual Meeting, Seattle, WA, 2022
  - “Communication Processes in Cooperation and Competition.” Academy of Management Annual Meeting, Atlanta, GA, 2017
- Symposium Chair
  - “Gender Gaps and Disparities in Organizations, Negotiations, and Conflict Management.” Academy of Management Annual Meeting, Boston, MA, 2023
  - “Behavioral Insights From Causal Field Research.” Co-organized. Academy of Management Annual Meeting, Boston, MA, 2023
  - “Gender Gaps and Disparities in Negotiations, Organizations, and Conflict Management.” International Association for Conflict Management, Thessaloniki, Greece, 2023
  - “Understanding and Reducing Racial Gaps and Disparities In Negotiations, Organizations, and Conflict Settings.” Co-organized. International Association for Conflict Management, Thessaloniki, Greece, 2023
  - “Choice Architecture: Behavioral Interventions for Organizational and Public Policy.” Academy of Management Annual Meeting, Anaheim, CA, 2016
    - Selected as *Showcase Symposium*, Organizational Behavior Division and Conflict Management Division.
  - “Lighting the Way or Standing in the Shadows? Disclosure and Diversity in the Era of Google.” Co-organized. Academy of Management Annual Meeting, Vancouver, BC, 2015
- Ad-Hoc Reviewer

- Academy of Management Review, Group Decision and Negotiation, International Journal of Human-Computer Studies, Journal of Behavioral Decision Making, Journal of Behavioral and Experimental Economics, Journal of Personality and Social Psychology, Management Science, National Science Foundation, Nature – Scientific Reports, Organizational Psychology Review, Organization Science, Organizational Behavior and Human Decision Processes, PLOS ONE, Psychonomic Bulletin & Review, Quarterly Journal of Political Science
- Academy of Management Annual Meeting, Behavioral Decision Research in Management Conference, International Association of Conflict Management Conference, Society of Judgment and Decision Making Conference, Society of Judgment and Decision Making Conference (Student Poster Award)
- National University of Singapore
  - Member, PhD Teaching/Mentoring Committee (2021-present)
- Dissertation Committee Member
  - Lu Yizhen, Yan Liuxin, E-Yang Goh, Alexander Eng
- Dissertation Proposal Defense Outside Chair
  - Lee Shu Fen
- Research Assistant Advising
  - Xingruo Zhang (2022-2023)
  - Carisa Lam (2021-2022)
- Research Supervision
  - HKUST Undergraduate Research Opportunities Program (supervising 16 undergraduate students), 2017-2018 to 2019-2020