

Andrew Delios

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Professor, Department of Strategy & Policy
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Professional Experience

Professor

January 2010 - Present
Department of Strategy & Policy
National University of Singapore
Republic of Singapore
Associate Professor

June 2001 – December 2009

Courses Taught: Undergraduate International Business
Undergraduate Business Policy and Strategy
MSc Asian Business Environments
MSc/MBA Global Strategic Management
MSc Competing Globally
MBA Corporate Strategy
MBA Digital Strategy
MBA International Business
EMBA Business Environments in Asia
EMBA International Business
Doctoral Seminar on Strategy
Doctoral Seminar on International Business

Assistant Professor

Department of Management of Organizations
Hong Kong University of Science and Technology
Hong Kong, SAR, China
July 1998 – June 2001

Courses Taught: Undergraduate Strategy
MBA Corporate Strategy
Business Case Analysis
Doctoral Seminar on Strategy
Doctoral Seminar on Research Methods

Adjunct Associate Professor

Chinese University of Hong Kong
Hong Kong, SAR, China
Strategy in a Global Arena (EMBA)
January 2009 - May 2009
January 2008 - May 2008
January 2007 - May 2007
January 2006 - May 2006

Senior Visiting Teaching Consultant

Hong Kong Baptist University

Hong Kong, SAR, China

DBA Program: Strategy Generation and Strategic Analysis & Decision Making

January 2021 – February 2021

January 2019 – February 2019

January 2017 – February 2017

January 2015 – February 2015

January 2013 – March 2013

January 2011 – February 2011

January 2010 – March 2010

January 2009 – February 2009

Visiting Professor

Aalto University Business School

University of Aalto

Helsinki, Finland

September 2018 – November 2018

Course Taught: Graduate Seminar on Research Methods and Statistics

Visiting Professor

Department of International Business

University of Auckland

Auckland, New Zealand

March 2003 – June 2003

Course Taught: Graduate Seminar on Strategic Management

Instructor

Stockholm School of Economics, Stockholm, Sweden

Research Seminar on Advanced Statistical Techniques

December 2001

May 2009

Adjunct Assistant Professor

University of Toronto, Toronto, Canada

International Business (4th year undergraduate course)

September 1997 - December 1997

Instructor

Swedish School of Economics

Helsinki, Finland

Doctoral Seminar on Research Methods

May 1997

Education

Ph.D. Business Administration
Western University
Fall 1994 - Spring 1998

MBA, BA(Economics) University of Manitoba
Fall 1989 - Spring 1991
Fall 1983 - Spring 1987

Research Grants

- Principal investigator. NUS Academic Research Grant (R-313-000-xxx-112), 2020-21: SGD 47,000.
- Principal investigator. NUS Academic Research Grant (R-313-000-xxx-112), 2017-20: SGD 42,000.
- Co-investigator. General Research Fund (GRF), 2008-2010: HKD 464,000.
- Principal investigator. NUS Academic Research Grant (R-313-000-142-112), 2007-09: SGD 38,500.
- Principal investigator. NUS Academic Research Grant (R-313-000-095-112), 2006-07: SGD 19,500.
- Principal investigator. NUS Academic Research Grant (R-313-000-083-112), 2005-06: SGD 6,600.
- Principal investigator. NUS Academic Research Grant (R-313-000-061-112), 2004-06: SGD 21,000.
- Principal investigator. NUS Academic Research Grant (R-313-000-052-112), 2002-04: SGD 43,000.
- Co-investigator. SSHRC Research Grant (#410-2001-0143), 2001-2004: CDN \$68,100
- Principal investigator. RGC Competitive Earmarked Research Grant, 2000-2002: HKD 432,817.
- Principal investigator. Direct Allocation Grant, HKUST, 1999-2000: HKD 55,000.
- Principal investigator. Direct Allocation Grant, HKUST, 1998-1999: HKD 90,000.

Fellowships and Scholarships

SSHRC of Canada Doctoral Fellowship, 1995-98.
UWO Recognition Scholarship, 1995-1997.
Ontario Graduate Scholarship, 1994-95.
UWO Graduate Tuition Scholarship, 1994-95.
Western Business School Graduate Fellowship, 1993-94.
University of Manitoba Graduate Fellowship, 1990-91.
Bank of Montreal Scholarship, 1989-90.
Master of Business Administration Entrance Scholarship, 1989-90.

Publications

- Google Scholar citation count (July 2023) > 15,800; h-index=54.
- 92 refereed journal articles.
- 7 published books.
- 19 book chapters.
- 34 published teaching cases.

Journal Articles:

Chen, Weihong, Xi Zhong, Andrew Delios & Hailin Lan. 2024. Performance shortfall, executive social relations and the choice between shared and full control for new overseas entries. *Emerging Markets Finance and Trade*, <https://doi.org/10.1080/1540496X.2024.2318324>.

Delios, Andrew, Edmund J. Malesky, Shu Yu and Griffin Riddler. 2024. Methodological errors in corruption research: Recommendations for future research. *Journal of International Business Studies*, 55(2): 235-251.

Wagner, Chris and Andrew Delios. 2023. The determinants of inward FDI in India in the 2000s. *Journal of Indian Business Research*, 15(3): 431-465. <https://doi.org/10.1108/JIBR-11-2022-0283>.

Delios, Andrew, Catherine Welch, Bo Nielsen, Herman Aguinis and Chris Brewster. 2023. Reconsidering, reconceptualizing and refashioning empirical methodology in IB Research. *Journal of World Business*. 58(6): <https://doi.org/10.1016/j.jwb.2023.101488>.

Zhou, Nan, Tianyou Hu and Andrew Delios, 2023. The determinants of foreign investment size: the role of parent firm advantage and cross-national distance. *European Journal of International Management*. 19(3), 413-438. DOI: 10.1504/EJIM.2020.10021390.

Fey, Carl, Tianyou Hu and Andrew Delios. 2023. The measurement and communication of effect sizes in management research. *Management and Organization Review*, 19(1): 176-197. DOI: <https://doi.org/10.1017/mor.2022.21-22>.

Napier, Elizabeth, Gary Knight, Yadong Luo and Andrew Delios. 2023. Corporate social performance in International Business. *Journal of International Business Studies*. 54(1). 61-77. <https://doi.org/10.1057/s41267-022-00584-w>

Wu, Tao, Andrew Delios, Jimmy Zhaowei Chen and Xin Wang. 2023. Rethinking corruption in International Business: An empirical review. *Journal of World Business*. 58 (2), 101410. <https://doi.org/10.1016/j.jwb.2022.101410>.

Wang, Peng, Bin Liu, Andrew Delios and Gongming Qian. 2023. Two-sided effects of state equity: The survival of Sino-foreign IJVs. *Journal of International Business Studies*. 54 (1), 107-127. <https://doi.org/10.1057/s41267-022-00513-x>.

Delios, Andrew, Elena Giulia Clemente, Tao Wu, Hongbin Tan, Yong Wang, Michael Gordon, Domenico Viganola, Zhaowei Chen, Anna Dreber, Magnus Johannesson, Thomas Pfeiffer and Eric Uhlman. Generalizability Tests Forecasting Collaboration and Eric Luis Uhlmann. 2022. Examining the generalizability of research findings from archival data. *Proceedings of the National Academy of Sciences (PNAS)*. July 19, 2022. 119 (30). <https://www.pnas.org/doi/10.1073/pnas.2120377119>

Asmussen, Christian, Niron Hashai and Andrew Delios. 2022. The coevolution of international scope and technological knowledge. *Journal of World Business*. 57(1): 101285. <https://doi.org/10.1016/j.jwb.2021.101285>.

Balazs Aczel, Barnabas Szasz, Gustav Nilsson Olmo R van den Akker Casper J Albers, Marcel A L M van Assen, Jojanneke A Bastiaansen, Dan Benjamin, Udo Boehm, Rotem Botvinik-Nezer, Laura F Bringmann, Niko A Busch, Emmanuel Caruyer, Andrea M Cataldo, Nelson Cowan, Andrew Delios, Noah N N van Dongen, Chris Donkin, Johnny B van Doorn, Anna Dreber, Gilles Dutilh, Gary F Egan, Morton Ann Gernsbacher, Rink Hoekstra, Sabine Hoffmann, Felix Holzmeister, Juergen Huber, Magnus Johannesson, Kai J Jonas, Alexander T Kindel, Michael Kirchler, Yoram K Kunkels, D Stephen Lindsay, Jean-Francois Mangin, Dora Matzke, Marcus R Munafò, Ben R Newell, Brian A Nosek, Russell A Poldrack, Don van Ravenzwaaij, Jörg Rieskamp, Matthew J Salganik, Alexandra Sarafoglou, Tom Schonberg, Martin Schweinsberg, David Shanks, Raphael Silberzahn, Daniel J Simons, Barbara A Spellman, Samuel St-Jean, Jeffrey J Starns, Eric L Uhlmann, Jelte Wicherts, Eric-Jan Wagenmakers. 2022. Consensus-based guidance for conducting and reporting multi-analyst studies. 2021. *eLife* 2021. 10:e72185 DOI: [10.7554/eLife.72185](https://doi.org/10.7554/eLife.72185).

Delios, Andrew, Gordon Perchthold and Alex Capri. 2021. Cohesion, COVID 19 and contemporary challenges to globalization. *Journal of World Business*. 56(3): 101-107.

Hu, Tianyou, Siddharth Natarajan and Andrew Delios. 2021. Sister cities, cross-national FDI and the subnational FDI location decision. *Journal of International Business Studies*. 52(7), 1279-1301. DOI 10.1057/s41267-021-00409-2.

Hu, Tianyou, Amit Jain and Andrew Delios. 2021. Centrality asymmetry and partner complementarity as influences on alliance dissolution. *British Journal of Management*. 32 (1), 59-79. DOI: 10.1111/1467-8551.12440.

- Deng, Ping, Andrew Delios and Mike Peng. 2020. A geographic relational perspective on the internationalization of emerging market firms. *Journal of International Business Studies*. 51(1): 50–71.
- Ma, Xufei, Andrew Delios and Shu Yu. 2020. Innovation in MNC's strategy and structure: The (re)emergence of host country headquarters in large emerging markets. *Asia Pacific Journal of Management*. 37(3): 609-632.
- Singh, Deeksha and Andrew Delios. 2017. Corporate governance, board network and growth in domestic and international markets: Evidence from India. *Journal of World Business*. 52(5): 615-627.
- Delios, Andrew. 2017. The death and rebirth(!) of international business research. *Journal of Management Studies*. 54(3): 391-397. DOI: 10.1111/joms.12222
- Miller, Stewart, Dovev Lavie and Andrew Delios. 2016. International intensity, diversity and distance: Unpacking the internationalization-performance relationship. *International Business Review*. 25(4): 907-920.
- Yang, Jing Yu, J. T. Li and Andrew Delios. 2015. Will a second mouse get the cheese: Learning from early entrants' failures in a foreign market. *Organization Science*. 26(3): 908-22.
<http://dx.doi.org/10.1287/orsc.2015.0967>.
- Gaur, Ajai, Deeksha Singh and Andrew Delios. 2015. International diversification of emerging market firms: The role of ownership structure and group affiliation. *Management International Review*. 55(2): 235-253.
- Taussig, Markus and Andrew Delios. 2015. Unbundling the effects of institutions on firm resources: The contingent value of being local in emerging economy private equity. *Strategic Management Journal*. 36(12). 1845-1865. doi 10.1002/smj.2312
- Corbett, Andrew C., Joep Cornelissen, Andrew Delios and Bill Harley. 2014. Variety, novelty and perceptions of scholarship in research on management and organizations: An appeal for ambidextrous scholarship. *Journal of Management Studies*. 51(1): 3-18.
- O'Brien, Jon, Parthiban David, Toru Yoshikawa and Andrew Delios. 2014. How capital structure influences diversification performance: A transaction cost perspective. *Strategic Management Journal*. 35(7): 1013-1031. DOI: 10.1002/smj.2144.
- Corbett, Andrew C., Joep Cornelissen, Andrew Delios and Bill Harley. 2013. Strategizing and operating through our values: JMS at 50. Editorial. *Journal of Management Studies*. 50(8): 1349-1357.
- Ma, Xufei, Andrew Delios and Chung-Ming Lau. 2013. Beijing or Shanghai? The strategic location choice of large MNEs' host country headquarters in China. *Journal of International Business Studies*. 44(9): 953-961.
- Mudambi, Ram, Pietro Navarra and Andrew Delios. 2013. Government regulation, corruption and FDI. *Asia Pacific Journal of Management*, 30(2): 487-511.
- Fang, Yulin, Mike Wade, Andrew Delios and Paul W. Beamish. 2013. An exploration of multinational enterprise knowledge resources and foreign subsidiary performance. *Journal of World Business*. 48(1): 30-38.
- Colpan, Asli M., Andrew Delios, Takashi Hikino. 2012. How does export commitment and product diversity affect the international scope-firm performance relationship: Evidence from Japan. *Asian*

Business & Management, 21(1): 142-172.

Hashai, Niron, Andrew Delios and Jonathan Brookfield. 2012. Balancing growth across geographic diversification and product diversification: A Contingency Approach. *International Business Review*, 21(6): 1052-1064.

Zhou, Nan & Andrew Delios. 2012. Diversification and diffusion: A social networks and institutional perspective. *Asia Pacific Journal of Management*, 29(3): 773-798.

Floyd, Steven W., Joep P. Cornelissen, Mike Wright and Andrew Delios. 2011. Processes and practices of strategizing and organizing: Review, development and the role of bridging and umbrella constructs. *Journal of Management Studies*. 48(5): 933-952.

Delios, Andrew. 2011. Experience and a firm's performance in foreign markets: A commentary essay. *Journal of Business Research*. 64: 227-229.

Goerzen, Anthony, Stephen Sapp and Andrew Delios. 2011. Investor response to environmental risk in foreign direct investment. *Management International Review*. 50(6): 683-708.

Kim, Tai-Young, Andrew Delios and Dean Xu. 2010. Organizational geography, experiential learning, and subsidiary exit: Japanese foreign expansions in China, 1979-2001. *Journal of Economic Geography*. 10(4): 579-597.

Delios, Andrew. 2010. How can organizations be competitive but dare to care? *Academy of Management Perspectives*. 25(3): 24-35.

David, Parthiban, Jon P. O'Brien, Toru Yoshikawa and Andrew Delios. 2010. Do shareholders or stakeholders appropriate the rents from corporate diversification? The influence of ownership structure. *Academy of Management Journal*. 53(3): 636-654.

Cornelissen, Joep P., Andrew Delios and Steven W. Floyd. 2010. Great strides in management studies: Introducing a new series of reflections on classic *JMS* articles. *Journal of Management Studies*. Editorial. 47(3): 533-536.

Xufei, Ma and Andrew Delios. 2010. Host country headquarters and an MNE's subsequent within-country diversifications. *Journal of International Business Studies*, Special Issue on Emerging Economies. 41 (April): 517-525.

Delios, Andrew and Xufei Ma. 2010. China in 2010. *Ivey Business Journal*, 74: Online version.

Wu, Zhonghua and Andrew Delios. 2009. The emergence of portfolio restructuring in Japanese firms (1998-2005). *Management International Review*. 49(3): 313-335.

Xia, Jun, Kimberly Boal and Andrew Delios. 2009. When experience meets environmental change: Foreign entry attempts of U.S. firms in eleven transition economies. *Strategic Management Journal*. 30: 1286-1309

Delios, Andrew, Paul W. Beamish and Xuejuan Zhao. 2009. The evolution of Japanese investment in China: From toys to textiles to business process outsourcing. Special Issue of *Asia-Pacific Business Review*. 15(3): 323-345.

Delios, Andrew, Dean Xu and Paul W. Beamish. 2008. Within-country product diversification and foreign subsidiary performance. *Journal of International Business Studies*, 39: 706-724.

Delios, Andrew, Zhou Nan and Wei Wei Xu. 2008. Learning from owners: Ownership structure and

the diversification of Chinese firms. *Business Horizons*, 51(6): 473-483.

Gelbuda, Modestas, Klaus Meyer and Andrew Delios. 2008. International business and institutional development in Central and Eastern Europe. *Journal of International Management*. Special Issue on International Business and Institutional Development in Central and Eastern Europe. 14(1): 1-11.

Qian, Lihong and Andrew Delios. 2008. Internalization and experience: Japanese banks' international expansion, 1980-1998. *Journal of International Business Studies*, 39(2): 231-248.

Azémar, Céline and Andrew Delios. 2008. Tax competition and FDI: The special case of developing countries. *The Journal of The Japanese and International Economies*. 22(1): 85-108

Delios, Andrew, Ajai Singh Gaur and Shige Makino. 2008. Foreign market entry, competition and imitation among Japanese firms, 1980-1998. *Journal of Management Studies*. 45(1): 169-195.

Garg, Miti and Andrew Delios. 2007. Survival of the foreign subsidiaries of emerging economy multinationals: The influence of business group affiliation. *Journal of International Management*, Special Issue on the Globalization of Third World Multinationals. 13(3): 278-295.

Gaur, Ajai Singh, Andrew Delios and Kulwant Singh. 2007. Institutional environments, staffing strategies, and subsidiary performance. *Journal of Management*, 33(1): 611-636.

Fang, Yulin, Michael Wade, Andrew Delios and Paul W. Beamish. 2007. International diversification, subsidiary performance and the mobility of knowledge resources. *Strategic Management Journal*, 28(7): 1-12.

Ma, Xufei and Andrew Delios. 2007. A new tale of two cities: Japanese FDIs in Shanghai and Beijing, 1979-2003. *International Business Review*, Special Issue on Foreign Direct Investment in East Asia's Transitional Economies: Perspectives on Development and Transition, 16(2): 207-228.

Peng, Mike W. and Andrew Delios. 2006. What determines the scope of the firm over time and around the world? An Asia Pacific perspective. *Asia Pacific Journal of Management*. Special Issue on Conglomerates and Business Groups in the Asia Pacific. 23(4): 385-405.

Delios, Andrew, Zhi Jian Wu and Nan Zhou. 2006. A new perspective on ownership identities in China's listed companies. *Management and Organization Review*, Special Issue on Developing Valid Measures for Chinese Management Research. 2(3): 319-343.

Fey, Carl F., Alice DeKoning and Andrew Delios. 2006. How similar is the world in the internet era: A comparison of eBusiness in China, Russia, and Sweden. *Thunderbird International Business Review*. 48(5): 727-748.

Delios, Andrew and Tina Dacin. 2005. Editors' Introduction: The Special Issue on Networks in the Asia Pacific. *Asia Pacific Journal of Management*, Editorial. 22(4): 315-320.

Delios, Andrew. 2005. The *APJM* since January 2004: On the move. *Asia Pacific Journal of Management*. Editorial. 22(2): 115-121.

Beamish, Paul W. and Andrew Delios. 2005. Selling China: Looking back and looking forward. *Management and Organization Review*. Commentary: 1(2): 309-313.

Delios, Andrew and Zhi Jian Wu. 2005. Legal person ownership, diversification strategy and firm profitability in China. *Journal of Management and Governance*: 9(2): 151-169.

- Delios, Andrew and Paul W. Beamish. 2005. Regional and global strategies of Japanese firms. *Management International Review*, 45(Special Issue 1): 19-36.
- Henisz, Witold J. and Andrew Delios. 2004. Information or influence: The benefits of experience for managing political uncertainty. *Strategic Organization*!, 2(4): 389-421.
- Delios, Andrew, Andrew C. Inkpen and Jerry Ross. 2004. Escalation in international strategic alliances. *Management International Review*, 44(4): 457-469.
- Delios, Andrew and Paul W. Beamish. 2004. Joint venture performance revisited: Japanese foreign subsidiaries worldwide. *Management International Review*, 44(1): 69-91.
- Bouquet, Cyril, Louis Hebert and Andrew Delios. 2004. Foreign expansion in service industries: Separability and human capital intensity. *Journal of Business Research*, 57(1): 35-46.
- Delios, Andrew and Witold J. Henisz, 2003. Political hazards, experience and sequential entry strategies: The international expansion of Japanese firms, 1980-1998. *Strategic Management Journal*, 24(11): 1153-1164. DOI: 10.1002/smj.355.
- Delios, Andrew and Shige Makino. 2003. Timing of entry and the foreign subsidiary performance of Japanese firms. *Journal of International Marketing*, 11(3): 83-105.
- Delios, Andrew and Witold J. Henisz. 2003. Political hazards and the sequence of entry by Japanese firms, 1980-1998. *Journal of International Business Studies*, 34(3): 227-241. DOI: 10.1057/palgrave.jibs.8400031.
- Zhou, Changhui, Andrew Delios and Jing Yu Yang. 2002. The location of Japanese foreign direct investment in China. *Asia Pacific Journal of Management*, 19(1): 63-86.
- Anand, Jaideep and Andrew Delios. 2002. Absolute and relative resources as determinants of international acquisitions. *Strategic Management Journal*, 23(2): 119-134.
- Henisz, Witold J. and Andrew Delios. 2001. Uncertainty, imitation and plant location: Japanese multinational corporations, 1990-96. *Administrative Science Quarterly*, 46(3): 443-475.
- Delios, Andrew and Paul W. Beamish. 2001. Survival and profitability: The roles of experience and intangible assets in foreign subsidiary performance. *Academy of Management Journal*, 44(5): 1028-1038.
- Delios, Andrew and Paul W. Beamish. 2001. Japanese ownership strategies for subsidiaries in Asia. *Global Focus*, 13(2): 173-185.
- Delios, Andrew and Shige Makino. 2001. Introducing cases in the Asian classroom: Initiatives in response to the challenges. *Asian Case Research Journal*, 15(1): 121-140.
- Delios, Andrew and Timothy D. Keeley. 2000. Japanese foreign direct investment in Thailand: An empirical and qualitative post-crisis analysis. *Journal of International Business and Economy*, 1(1): 91-118.
- Delios, Andrew and Witold J. Henisz. 2000. Japanese firms' investment strategies in emerging economies. *Academy of Management Journal*, Special Research Forum on Strategies in Emerging Economies, 43(3): 305-323.
- Delios, Andrew and Prescott C. Ensign. 2000. A sub-national analysis of Japanese direct investment in Canada. *Canadian Journal of Administrative Studies*, 17(1): 38-51.

Delios, Andrew and Ingmar Bjorkman. 2000. Expatriate staffing in the foreign subsidiaries of Japanese multinational corporations. *International Journal of Human Resource Management*, 11(2): 278-99.

Delios, Andrew and Timothy D. Keeley. 2000. Thailand: The outlook brightens. *Ivey Business Journal*, 64(3): 44-47.

Delios, Andrew and Paul W. Beamish. 1999. Ownership strategy of Japanese firms: Transactional, institutional and experience influences. *Strategic Management Journal*, 20(10): 915-933.

Delios, Andrew and Paul W. Beamish. 1999. Geographic scope, product diversification and the corporate performance of Japanese firms. *Strategic Management Journal*, 20(8): 711-727.

Delios, Andrew and Prescott C. Ensign. 1999. Japanese investment in Canada. *Ivey Business Journal*, 64(2): 41-45.

Delios, Andrew. Riding the tail of the tiger. 1999. *Competing in Southeast Asia, The Globe and Mail*. January 22, pp. C1, C2.

Delios, Andrew. An old rival teaches new tricks. 1998. *International Strategy, The Globe and Mail*. January 9, pp. C1, C6. Reprinted in, In M. Fleck, General editor. *Managing for Success*. Toronto, HarperCollins Publishers, 1999.

Anand, Jaideep and Andrew Delios. 1997. Location specificity and the transfer of downstream assets to foreign subsidiaries. *Journal of International Business Studies*, 28(3): 579-604.

Anand, Jaideep and Andrew Delios. 1997. Escorts case series. *Asian Case Research Journal*, 1(1): 77-101.

Makino, Shige and Andrew Delios. 1996. Local knowledge transfer and performance: Implications for alliance formation in Asia. *Journal of International Business Studies*, 27(5): 905-928.

Anand, Jaideep and Andrew Delios. 1996. Competing globally: How Japanese MNCs have matched goals and strategies in India and China. *Columbia Journal of World Business*, 31(3): 60-74. Reprinted as, Japanese Foreign Direct Investment: Matching Goals and Strategies. 1997. *CHEMTECH*, 27(10): 50-56.

Anand, Jaideep and Andrew Delios. 1995. Canadian business in India: A dream deferred, or a dream shattered. *Business Quarterly*, 60(2): 22-31.

Dissertation:

Delios, Andrew. 1998. *Survival and Performance of Japanese Foreign Subsidiaries*. Richard Ivey School of Business, University of Western Ontario, London, Canada.

Books:

Andrew Delios, Zhijian Wu and Philip Day. 2014. *China 88: The Real China and How to Deal with It*. Pearson International (Singapore). Publication Date: 2014.

Delios, Andrew, Paul W. Beamish, and Jane W. Lu. 2010. *International Business: An Asia Pacific Perspective*, Second Edition. Pearson Education South Asia (Prentice Hall). ISBN 978-981-06-8420-4. Publication Date: 12 January 2010.

Singh, Kulwant and Andrew Delios. 2005. *Strategy for Success in Asia*. Wiley, Singapore. ISBN 0-470-82137-X. Publication Date: 20 December 2004.

Delios, Andrew and Paul W. Beamish. 2004. *International Business: An Asia Pacific Perspective*, First Edition. Pearson Education South Asia (Prentice Hall). ISBN 013127533X. Publication Date: 28 June 2004.

Delios, Andrew. 2003. *International Business in the Asia Pacific*. Prentice Hall: Pearson Education, Singapore. ISBN 981-244-576-5.

Beamish, Paul W., Andrew Delios and Shige Makino. 2001. *Japanese Subsidiaries in the New Global Economy*. Edward Elgar Publishing Limited: Cheltenham, UK. ISBN 1-84064-735-3.

Beamish, Paul W., Andrew Delios and Donald J. Lecraw. 1997. *Japanese Multinationals in the Global Economy*. Edward Elgar Publishing Limited: Cheltenham, UK. ISBN 1-85898-720-2.

Book Chapters:

Chen, Zhaowei J., Roberto Martin M. Galang and Andrew Delios. 2023. Reinvigorating research on corruption. Forthcoming Book Chapter.

Delios, Andrew. 2019. Science's Reproducibility and Replicability Crisis: A Commentary. In Eden, Lorraine, Bo Bernhard Nielson and Alain Verbeke. Forthcoming. *Research Methods in International Business*. JIBS Special Collections. London and New York: Palgrave Macmillan.

Delios, Andrew and Roberto Galang. 2011. The Rise of China in a Tri-polar World: Can Corruption Co-Exist with Economic Growth? In Lars Oxelheim, editor, *The Rise of a Tri-Polar World*, Oxford, Pergamon, Elsevier: 407-424.

Delios, Andrew and Xufei Ma. 2010. Strategy and Business Groups. In Asli Colpan, Takashi Hikino and James Lincoln, editors, *The Oxford Handbook of Business Groups*. Oxford University Press.

Delios, Andrew, Shawkat Kamal and Ajai S. Gaur. 2009. International Acquisitions and the Globalization of Firms from India. In Julien Chaisse and Philippe Gugler, editors, *Expansion of Trade and FDI in Asia: Strategic and Policy Implications*. Routledge.

Chang, Sea-Jin and Andrew Delios. 2007. Competitive interactions between global competitors: The entry behavior of Korean and Japanese multinational firms. In JCER, editor, *Multinational Firms' Strategies in East Asia*, Nihon Keizai Shinbun (Nikkei), Inc.

Delios, Andrew, Kulwant Singh and Wei Wei Xu. 2007. Strategy research in Asia. In Henry Yeung, editor, *Handbook of Research on Asia Business*, Edward Elgar Publishing Limited: Cheltenham, UK: 19-45.

Delios, Andrew, Ram Mudambi and Pietro Navarra. 2006. Corruption and Foreign Direct Investment: Japanese FDI Inflows into the European Union, 1996-2002. In Lars Oxelheim, editor, *Corporate and Institutional Transparency for Growth in Europe*, Oxford, Pergamon, Elsevier: 407-424.

Delios, Andrew. 2006. Alliances in international business theory. In O. Shenkar and J. Reuer, editors, *Handbook of Strategic Alliances*. Sage University Press: 257-272.

Delios, Andrew. 2003. The race for Japanese FDI in the European Union. In Pervez Ghauri and Lars Oxelheim, editors, *European Union and the Race for Foreign Direct Investment in Europe*. Oxford, Pergamon, Elsevier: 191-214.

Henisz, Witold J. and Andrew Delios. 2002. Learning about the institutional environment. In P. Ingram and B. Silverman, editors, *The New Institutionalism in Strategic Management*. Volume 19: 337-370.

Delios, Andrew and Paul W. Beamish. 2001. The nature of Japanese investment worldwide. In P. W. Beamish, A. Delios and S. Makino, editors, *Japanese Subsidiaries in the New Global Economy* Edward Elgar Publishing Limited: Cheltenham, UK: 13-46.

Beamish, Paul W. and Andrew Delios. 2001. Japanese investment in transitional economies: Characteristics and performance. In D. Denison, editor, *Managing Organizational Change in Transitional Economies*. Ann Arbor, Michigan: University of Michigan Press: 71-92.

Delios, Andrew and Paul W. Beamish. 2000. Multinationality and performance in Japanese firms. In C.M. Lau, K.K.S. Law, D.K. Tse and C.S. Wong, editors, *Asian Management Matters*. Imperial College Press: 61-78.

Delios, Andrew. 2000. Research on Japanese firms' overseas investment strategies using *Kaigai Shinshutsu Kigyō Souran* (in Japanese). In N. Katsuki, editor, *Kaigai Shinshutsu Kigyō Souran*. Tokyo, Japan: Toyo Keizai, Inc.

Anand, Jaideep and Andrew Delios. 1998. Economic liberalization and foreign direct investment in LDCs: Japanese investments in India and China. In C. P. Rao, editor, *Globalization, Privatization and the Free Market Economy*. Quorum Books.

Makino, Shige and Andrew Delios. 1997. Local knowledge transfer and performance: Implications for alliance formation in Asia. In P. W. Beamish and J. P. Killing, editors, *Cooperative Strategies: Asian Perspectives*. San Francisco: The New Lexington Press.

Beamish, Paul W. and Andrew Delios. 1997. Incidence and propensity of alliance formation by US, Japanese and European MNEs. In P. W. Beamish and J. P. Killing, editors, *Cooperative Strategies: Asian Perspectives*. San Francisco: The New Lexington Press.

Beamish, Paul W. and Andrew Delios. 1997. Improving joint venture performance through congruent measures of success. In P. W. Beamish and J. P. Killing, editors, *Cooperative Strategies: North American Perspectives*. San Francisco: The New Lexington Press.

Cases Published in Casebooks / Textbooks:

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Conference Proceedings:

Wu, Tao and Andrew Delios. 2019. IP Protection and Post-Entry Ownership Structure: The Role of Local Partners' Institutional Logics. K. Mark Weaver, Editor. Best Papers Proceedings, 2019 Academy of Management Conference (Boston, United States).

David, Parthiban, Jon O'Brien, Toru Yoshikawa and Andrew Delios. 2009. Do Shareholders or stakeholders appropriate the rents from corporate diversification? K. Mark Weaver, Editor. Best Papers Proceedings, 2009 Academy of Management Conference (Chicago, United States).

Gaur, Ajai Singh and Andrew Delios. 2006. Business Group Affiliation and Firm Performance during Institutional Transition. K. Mark Weaver, Editor. Best Papers Proceedings, 2006 Academy of Management Conference (Atlanta, United States).

Yang, Jing Yu, J. T. Li and Andrew Delios. 2006. Failure Induced Learning, Causal Ambiguity, and Foreign Market Entry. K. Mark Weaver, Editor. Best Papers Proceedings, 2006 Academy of Management Conference (Atlanta, United States).

Gaur, Ajai Singh, Andrew Delios and Kulwant Singh. 2005. Institutional Environments, Staffing Strategies and Subsidiary Performance: Lessons from Japanese MNCs. K. Mark Weaver, Editor. Best Papers Proceedings, 2005 Academy of Management Conference (Honolulu, United States).

Henisz, Witold and Andrew Delios. 2004. Following the Herd and Sleeping with the Enemy: Strategies in the Face of Political Uncertainty. K. Mark Weaver, Editor. Best Papers Proceedings, 2004 Academy of Management Conference (New Orleans, United States).

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Makino, Shige and Andrew Delios. 2000. Competitive reaction, imitation and bunching in foreign entry decisions. Best Papers Proceedings, 2000 Academy of Management Conference (Toronto).

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Japanese firms. Proceedings, 1998, Inaugural Conference of the Asia Academy of Management, 1: 167-170.

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Delios, Andrew. 1997. Ownership of Japanese subsidiaries in Asia and the United States. Proceedings, 1997, Administrative Sciences Association of Canada Conference: International Business Division, 18(8): 16-26. St. John's, Newfoundland.

Delios, Andrew and Prescott C. Ensign. 1997. Entry, reinvestment and exit by Japanese MNEs in Canada: 1986-1994. Proceedings, 1997 Administrative Sciences Association of Canada Conference: International Business Division, 18(8): 17-36. St. John's, Newfoundland.

Makino, Shige and Andrew Delios. 1996. Complementarity, local knowledge acquisition and FDI performance: Japanese JVs in Asia and North America. Best Papers Proceedings, 1996 Academy of Management Conference (Cincinnati, OH).

Kelley, Helen and Andrew Delios. 1996. Patterns and trends of Japanese foreign direct investment (FDI) in the computer industry. Proceedings, 1996 Administrative Sciences Association of Canada Conference: Information Systems Division, 17(4): 16-26. Montreal, Quebec.

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Anand, Jaideep and Andrew Delios. 1995. Japanese multinational strategies in China and India: A comparison. Proceedings, 1995 International Conference on Globalization and the Market Economy: The Challenges of Change (New Delhi, India).

Cases:

Delios, Andrew and Parul Pawar. 2016. Nintendo: Game On!. Registered with Ivey Case & Publication Services. No. 9B16M158. Teaching Note No. 8B16M158.

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Delios, Andrew and Alvin Lam. 2016. PacificLink iMedia: To List or to Sell. Registered with Ivey Case & Publication Services. No. 9B14M138. Teaching Note No. 8B14M137.

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Delios, Andrew and Srinivasa Addepalli. 2014. Tata Communications' Acquisition of Tyco Global Networks (A). Registered with Ivey Case & Publication Services. No. 9B14M138. Teaching Note No. 8B14M137.

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Delios, Andrew. 2013. JOG Sports: Sports Apparel and Ice Hockey in Thailand. Registered with Ivey Case & Publication Services, No. 9B13Mxxx. Teaching Note No. 8B13Mxxx.

Delios, Andrew and Donna Jimenez. 2013. The Beer Cases (D): Thai Beverage. Registered with Ivey Case & Publication Services, No. 9B13M065. Teaching Note No. 8B11M124.

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Delios, Andrew and Donna Jimenez. 2011. The Beer Cases (C): Tsingtao Brewery. Registered with Ivey Case & Publication Services, No. 9B11M126. Teaching Note No. 8B11M124.

Galang, Roberto and Andrew Delios. 2009. Reinventing the San Miguel Corporation. Registered with Ivey Case & Publication Services, No. 9B09M074. Teaching Note No. 8B09M74.

Delios, Andrew. 2009. PacificLink iMedia: Becoming a Full Service Interactive Agency. Registered with Ivey Case & Publication Services, No. 9B09M023. Teaching Note No. 8B09M23.

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Fey, Carl F. and Andrew Delios. 2005. SpeedTest: Wired for the 21st Century. Registered with Richard Ivey School of Business Case & Publication Services, No. 9B05M028, Teaching Note No. 8B05M28.

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Delios, Andrew and Dennis Lai. 2000. Pacific Century Cyberworks (B): Broadband Access Across

Asia. Registered with Richard Ivey School of Business Case & Publication Services, No. 9B00M032, Teaching Note No. 8B00M31.

Delios, Andrew. 2000. PacificLink iMedia: Designing an Internet Business. Registered with Richard Ivey School of Business Case & Publication Services, No. 9B00M024, Teaching Note No. 8B00M24.

Delios, Andrew. 1999. First Pacific (A): Responding to the Asian Crisis. Registered with Richard Ivey School of Business Case & Publication Services, No. 9A99M033, Teaching Note No. 8A99M33.

Delios, Andrew. 1999. First Pacific (B): Restructuring After Crisis. Registered with Richard Ivey School of Business Case & Publication Services, No. 9A99M034, Teaching Note No. 8A99M33.

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Beamish, Paul W. and Andrew Delios. 1995. Technophar in Viet Nam. Registered with Richard Ivey School of Business Case & Publication Services, No. 9-95-G012, Teaching Note No. 8-95-G012.

Invited Presentations

Australian Graduate School of Management (2001), ASEAN Business Council and UNCTAD Policy Summit, Bangkok (2007), Asian Institute of Management (2009), Asper School of Business, University of Manitoba (2007, 2012), Ateneo de Manila University (2011 and 2013, invited by Step-Up International), Bocconi University (2006), China Europe International Business School (2003), Chinese University of Hong Kong (2009), City University of Hong Kong (2009), CFO Forum-AMEX, Singapore (2008), Copenhagen Business School (2003, 2004), Hong Kong University of Science and Technology (1998, 2004, 2006, 2008, 2009, 2014), Korea University Business School (2005), Ivey Business School (1996, 1997, 2002), London Business School (2006), ICCM Taiwan, Conference (2005), Japan Center for Economic Research (JCER) (2006), Kyoto University (2008), Mitsubishi UFJ Conference (2008), Nanyang Technological University (2001), National Chengchi University (2010), National Chung Kung University (2005, 2009), National Sun Yet San University (2005, 2008), National Taiwan University (2010, 2014), National University of Singapore (2001, 2005), Ohio State University (1998), Reading University (2006), SNEE, Mölle, Sweden (2003, 2004, 2005, 2008), Stockholm School of Economics (1997, 2002, 2004, 2009), Swedish School of

Economics, Helsinki (1997), Taiwan Institute of Economic Research (2006), Temple University (2005), Texas A&M University (2005), Uppsala University (2005), University of Kyoto (2007), University of Leeds (2007), University of Hong Kong (1999, 2009), University of Sydney (2008), University of Southern California (2002), University of Texas at Dallas (2006), University of Toronto (1998), WTI and NAIT, Bangkok (2008).

Awards

Best Paper in Emerging Markets. 2012. Academy of International Business Conference, Washington.
Distinguished Paper Award. 2009. Academy of Management Conference, Chicago, USA.
Best Paper Award. 2008. *International Business Review*.
Best Paper Award. 2006. ANZIBA Annual Conference, Wellington, New Zealand.
Haynes Prize, Best Paper. 2002. Academy of International Business Conference.
Best Paper. International Business Division. 2002. Administrative Sciences Association of Canada Conference.
Best Paper Award. 2000. *Canadian Journal of Administrative Sciences*.
Best Paper. International Business Division. 1998. Administrative Sciences Association of Canada Conference.

Conference Activities

Conference Chair. Academy of International Business Conference. 2021. Miami, FL, USA.

Pre-Conference Chair. Academy of International Business Conference. 2021.

Organizer. Professional Development Workshop (Writing and Teaching IB cases), International Management Division. 2008 Academy of Management Conference, Anaheim, CA, United States.

Organizer. Paper Development Workshop. 2007 Administrative Sciences Association of Canada Conference, Ottawa, ON, Canada.

PDW Chair. International Management Division. 2007 Academy of Management Conference, Philadelphia, PA, United States.

Co-organizer (with Steven S. Lui). Asia Academy of Management Professional Development Workshop, International Management Division. 2006 Academy of Management Conference, Atlanta, GA, United States.

Presenter: Doctoral Consortium. Organizer Kannan Ramaswamy. 2006 Academy of International Business Conference, Beijing, China.

Organizer: Doctoral Consortium, International Management Division. 2005 Academy of Management Conference, Honolulu, Hawaii, United States.

Presenter: Doctoral Consortium, International Management Division. Organizer Andrew Inkpen. 2004 Academy of Management Conference, New Orleans, United States.

Panelist: Data Sources for Foreign Investment. 2002 Academy of International Business Conference, Puerto Rico.

Presenter: Doctoral Consortium. Organizer Witold Henisz. 2002 Academy of International Business Conference, Puerto Rico.

Presenter: Doctoral Consortium, International Management Division. Organizer Katherine Xin. 2002 Academy of Management Conference, Denver, United States.

MSc and Doctoral Thesis Supervision (with completion dates)

Tong Xin (MSc). 2003. Ownership Structure and Firm Performance of China's Publicly Listed Companies.

Wu Zhijian (MSc). 2004. Ownership Structure, Diversification Strategy and Firm Performance – An Empirical Study on China's Listed Companies.

Qian Lihong (MSc). 2005. Diversification of Chinese Firms in Economic Transition.

Xiao Weiyun (MSc). 2005. Acquirer Performance and its Determinants: Testing Cross-Border M&As in Asia.

Zhou Nan (MSc). 2006. Diversification and Diffusion – A Social Networks and Neo-Institutional Approach.

Miti Garg (MSc). 2006. Venturing Abroad: Internationalization and Survival of Emerging Economy Multinationals and Role of Business Group Affiliation.

Ajai Singh Gaur (PhD). 2007. Essays on Strategic Adaptation and Firm Performance During Institutional Transition.

Xufei Ma (PhD). 2007. Essays on Multinational Enterprises' Within-Host-Country Strategy and Structure in an Emerging Market.

Zhonghua Wu (PhD). 2010. Expropriation by Dominant Shareholders and Board Effectiveness in an Emerging Economy.

Weiwei Xu (PhD). 2012. Diversification Strategy in Business Group Affiliated Firms: Evidence from China.

Deeksha Singh (PhD). 2012. Essays on Corporate Governance in Emerging Economy Firms.

Shu Yu (PhD). 2016. Performance aspiration, outward foreign direct investment, and firm innovation.

Tianyou Hu (PhD). 2016. Asymmetric Alliances in Japanese Firms' Overseas Investment.

Hongbin Tan (PhD). 2018. Form Contextual to Generalized Theories: How to Extend Traditional Theories in the Case of EMNEs.

Tao Wu (PhD). 2022. Non-market forces of Liability of Foreignness in Emerging Markets..

Chen Zhaowei (PhD). 2026 (est). Topic TBD.

Administration

2020 – 2024 Vice-Dean, MSc Programs, NUS Business School

2020 – 2023 AIB Executive Board. Member.

2015 – 2019	Head – Department of Strategy and Policy
2004 – 2009	Head – Department of Business Policy
2006 – 2007	Executive Council, International Management Division (IMD), Academy of Management
2007	Chair for Professional Development Workshops for IMD at Academy of Management Conference, Philadelphia
2002 – 2004	Area Coordinator (Strategy/IB Area in Department of Business Policy)

Editorial, review and examination

- Deputy Editor. *Management and Organization Review*. 2022-2025.
- Special Issue Editor. *Journal of World Business*. 2022.
- Special Issue Editor. *Journal of World Business*. 2022.
- Consulting Editor, *Journal of Management Studies*, July 2013 – June 2014.
- General Editor, *Journal of Management Studies*, January 2009 – June 2013.
- Associate Editor, *Journal of Management Studies*, July 2006 – December 2008.
- Editor, *Canadian Journal of Administrative Sciences* (Strategy and International Business), Jan 2006 – Dec 2007.
- Special Issue Editor (with Modestas Gelbuda and Klaus Meyer), International Business and Institutional Development in Central and Eastern Europe. *Journal of International Management*, 2008, 14(1).
- Special Issue Editor (with Mike W. Peng), Conglomerates and Business Groups in the Asia-Pacific, *Asia Pacific Journal of Management*, 2006, 23(4).
- External Examiner. *The International Corporate Political Activities of Multinational Enterprises: Relationship with Strategy, Structure and Performance*. PhD Dissertation by Shantanu Banerjee, The University of Queensland, Australia, December 2011.
- External Examiner, *Corporate Control and Globalisation of Singapore's Government-Linked Companies*. PhD Dissertation by Mark John Roberts, University of Melbourne, Australia, March 2011.
- External Examiner, *Configurations of Competitive Strategies and Resources: A Set-theoretic Approach*. PhD Dissertation by Na Ni, University of Manitoba, Canada, July 2008.
- External Examiner, *Failure-induced Inter-organizational Learning: Entry and exit of Japanese firms in China, 1980-2000*. PhD Dissertation by Jing Yu Yang, Hong Kong University of Science and Technology, May 2006.
- External Examiner, *Strategies to Survive the Asian Financial Crisis: The Case of Indonesian Conglomerates*. PhD Dissertation by Kartika Antono, University of Sydney, Australia, May 2005.

- Opponent (External Examiner), *Orchestrating Innovation in the Multinational Enterprise: Headquarters Involvement in Innovation Transfer Projects*. PhD Dissertation by Henrik Dellestrand, Uppsala University, Sweden, June 2010.
- Opponent (External Examiner), *Overcoming Cultural Ignorance: Institutional Knowledge Development in the Internationalizing Firm*. PhD Dissertation by Jessica Lindbergh, Uppsala University, Sweden, January 2005.
- Special Consulting Editor, *Journal of International Business Studies*, 2004-2005.
- Special Issue Editor (with Tina Dacin), Business Networks in Asia, *Asia Pacific Journal of Management*, 2005, 22(4).
- Editor-in-Chief, *Asia Pacific Journal of Management*, 2004-2006.
- Editor, *Asia Pacific Journal of Management*, 2001-2004.
- Editorial Boards: *Canadian Journal of Administrative Sciences* (2004 – 2006).
Strategic Management Journal (2007 – present).
Journal of International Management (2004 – present).
Journal of Management Studies (2004 – 2006).
Journal of International Business Studies (2003 – 2008).
Management and Organization Review (2003 – present).
- Academic Reviewer for *Academy of Management Journal*, *Administrative Science Quarterly*, *Asian Business and Management*, *Asian Case Research Journal*, *European Sociological Review*, *International Business Review*, *Journal of Economic Behavior and Organizations*, *Journal of International Business and Economy*, *Journal of Management and Governance*, *Journal of World Business*, *Management International Review*, *Organization Science*, *Strategic Management Journal*, *Thunderbird International Business Review* and *International Executive*.

Other Information

Countries in which I have worked include Australia, Canada, China, England, Finland, Hong Kong, India, Japan, Myanmar, New Zealand, Singapore, Sweden, Taiwan, Thailand, United Kingdom, Vietnam and the United States.