Sanghyun Park

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ACADEMIC POSITION National University of Singapore

Assistant Professor of Strategy and Policy, 2024-

EDUCATION INSEAD

Ph.D., Strategy, 2024

- Dissertation committee: Phanish Puranam (chair), Linda Argote, Henning Piezunka, Phebo Wibbens
- Disciplinary track: Micro-economics, Organizational Science, and Psychology and Behavioral Science

Seoul National University

Master of Science, Strategy and International Business, 2018 Bachelor of Science (Physics), Arts in Economics, and Business Administration (Summa Cum Laude), 2015

RESEARCH Interests

- (1) Organization design, learning, artificial intelligence, and complexity
- (2) Computational social science (Agent-based modeling, natural language processing, network analysis, and web-based experiment)

PUBLICATIONS

- (1) Sanghyun Park, Cleotilde Gonzalez, and Phanish Puranam. *forthcoming*. Decision centralization and learning from experience in groups: Separating context from aggregation effects. *Management Science*.
 - Finalist, Research Methods Paper Prize, SMS 2022.
 - Best PhD Proposal for the Behavioral Strategy IG, SMS
 - Best Paper Award, Singapore Rising Scholar Conference 2023.
- (2) Sanghyun Park, Henning Piezunka, and Linus Dahlander. 2024. Co-evolutionary lock-in in external search. *Academy of Management Journal*. [Link]
 - AoM 2022 Best Paper Proceedings
 - Honorable mention, Annual Conference Best Paper Prize, SMS 2021.
- (3) Sanghyun Park and Phanish Puranam. 2023. Vicarious learning without knowledge differentials. *Management Science*. [Link]
 - Winner, Annual Conference PhD Paper Prize, SMS 2020.
 - Honorable mention, Annual Conference Best Paper Prize, SMS 2020.
 - Best Proposal Award, Knowledge and Innovation IG, SMS 2020.
- (4) Özgecan Koçak, Sanghyun Park, and Phanish Puranam. 2022. Ambiguity can compensate for semantic differences in Human-AI communication. *Computers in Human Behavior Reports* [Link]
- (5) Sanghyun Park and Phanish Puranam. 2021. Self-confirming biased beliefs in organizational "learning by doing." *Complexity* [Link]

Working Papers (1) Sanghyun Park, Hart Posen, and Jeho Lee. [a paper on technology competition]. Reject and Resubmit, *Management Science*

- Nominated, Annual Conference Best Paper Prize, SMS 2018.
- (2) Sanghyun Park and Sungyong Chang. Border of network effects: Early internation alization as a latecomer strategy.

• Nominated, Annual Conference Best Paper Prize, SMS 2020.

WORK IN PROGRESS

- (1) Sanghyun Park. Exploration in Hierarchies when Learning by Doing: How Sequential Decision-Making Shapes Subordinates' Exploration.
- (2) Sanghyun Park, Daniel Levinthal, and Phanish Puranam. Exploration, Real and Imagined: A Unified Model of Search and Learning.
- (3) Sanghyun Park. Learning with AI: The Learning-Training Trade-off.
- (4) Sanghyun Park. Born Global Strategy in Winner-take-all Battles: How Liability of Foreignness Limits the First-mover Advantage

INVITED PRESENTATION, WORKSHOP, CONSORTIUM

2023

Harvard Business School, The University of Florida, FrankFurt School of Finance & Management, Carnegie Mellon University, University of Illinois Urbana-Champaign, The University of Texas at Austin, Texas A&M, NUS Business School, Bocconi University, ESSEC Business School, Nanyang Business School, Seoul National University, Theoretical Organizational Models Conference, CCC Doctoral Student Colloquium, Trans-Atlantic Doctoral Conference, Carnegie School of Organizational Learning Conference, Singapore Rising Scholars Conference, Bocconi-INSEAD PhD Seminar

2022

 SMS Annual Doctoral Workshop, Strategic Management Society Annual Conference, AOM STR Doctoral Consortium, Annual Meeting of the Academy of Management, Carnegie School of Organizational Learning Academy, Trans-Atlantic Doctoral Conference, East Coast Doctoral Conference, Wharton Innovation Doctoral Symposium, AI and Strategy Workshop, Experimental Organization Science

2021

• Wharton-INSEAD Doctoral Consortium, Annual Conference on Neural Information Processing Systems, Strategy Science Doctoral Workshop, Strategic Management Society Annual Conference, AI and Strategy Workshop

2020

 Strategic Management Society Annual Conference, Annual Meeting of the Academy of International Business, Annual Meeting of the Academy of Management, Wharton-INSEAD Doctoral Consortium

2019

 AI and Strategy Workshop, Annual Meeting of the Academy of Management, Wharton-INSEAD Doctoral Consortium

2018

• Summer School in Computational Organization Science, Theoretical Organizational Models Conference, Annual Meeting of the Academy of Management

2017

• Annual Meeting of the Academy of Management

TEACHING EXPERIENCE

INSEAD

- Course instructor: Econometrics tutorial (received outstanding tutor awards)
- TA: Organizing for the Future

Seoul National University

- Earned a teaching certificate (certified in South Korea)
- Course instructor: Big data analysis in computational research methods
- TA: Strategy, corporate strategy, creativity and innovation, competitive strategy in high-tech industries, international business

Honors and Awards

NUS Presidential Young Professorship Award (SGD 500K), 2024-2029

Will Mitchell Dissertation Research Grant, Strategic Management Society, 2023-2024

Best Paper Award, Singapore Rising Scholar Conference 2023

Best PhD Proposal Award, Behavioral Strategy Interest Group, SMS 2022 Honorable mention, Annual Conference Best Paper Prize, SMS 2021

Winner, Annual Conference PhD Paper Prize, SMS 2020

Honorable mention, Annual Conference Best Paper Prize, SMS 2020

Best Proposal Award, Knowledge and Innovation Interest Group, SMS 2020

INSEAD PhD Fellowship, 2018-2023

Graduate Scholar Fellowship, Songwon Scholarship Foundation, 2015-2018 Graduate Scholar Fellowship, Woosan Scholarship Foundation, 2015-2017 Research Assistant Scholarship, Seoul National University, 2015-2017

Undergraduate Scholar Fellowship, Korea Scholarship Foundation, 2008-2014

Work Experience

United States Army, Army Material Command, Army Sustainment Command, 403rd

• KATUSA Sergeant, (2009-2010)

Computational

Certificate: Information processing engineer

Skills

Programming languages: C/C++, Python, R, MATLAB

References

Phanish Puranam

Roland Berger Chaired Professor of Strategy and Organisation Design, INSEAD phanish.puranam@insead.edu

Linda Argote

Thomas Lord Professor of Organizational Behavior and Theory, Carnegie Mellon University argote@andrew.cmu.edu

Henning Piezunka

Associate Professor of Entrpreneurship and Family Entreprise, INSEAD henning.piezunka@insead.edu

Phebo Wibbens

Assistant Professor of Strategy, INSEAD phebo.wibbens@insead.edu