

- Board Member, Venture Investor, and Entrepreneur
 - Proven C-Level Leader at Technology Multinationals in Asia
 - Rapid and effective start-up, turn-around, and scaling of operations, entities, and P&Ls
 - Track record in Robotics, AI, IoT, and Video Technologies.
 - Navigating product and pricing challenges from Asian competitors
 - Execution of large and complex projects
 - Cross-Cultural management
 - Crisis management
 - Native fluency in Japanese and English, Basic fluency in Mandarin and Hindi
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Professional Experience

Independent Director
Tokyo

June 2021 to Present

BIPROGY Inc. (Nihon Unisys Ltd) an integrated services provider that solves complex management problems for clients in financial services, manufacturing, distribution, energy, and government. BIPROGY Inc is publicly traded on the Tokyo Stock Exchange.

Investor and Advisor
Singapore and Tokyo

September 2019 to Present

Strategic advisory roles for start-up portfolio, including:

entomo, an enterprise SAAS and Mobile platform using AI and ML to impact organization performance, which I funded at seed stage in 2015.

Tactotek, a developer of intellectual property for manufacturing of IMSE (Injection Molded Structural Electronics) that allow key aspects of a device's intelligence and functionality to be embedded into plastics.

Eureka Robotics, a provider of robotic solutions and software to automate High Accuracy and High Agility tasks.

**Ground Inc.
Director
Japan**

February 2016 to September 2019

Japan's leading Logistics Intelligence Platform. Served as investor's representative on Board of Directors.

**GreyOrange Pte Ltd
CEO Asia Pacific & Japan
Singapore**

February 2016 to September 2019

Scaled from zero, across 3 P&Ls. Managed delicate relationship with Japanese Joint Venture partner. Built relationship with Mitsubishi for Robot-As-A Service (RaaS) business model. Built distribution relationship with LG CNS in Korea. Turned around India business. Interim Head of Global Marketing, and Interim Head of Global Partnerships. Architected OpEx (RaaS) business model. Key member of fundraise team, achieving \$140mUSD in C round.

**Vice-President, APAC
Barco NV
Singapore**

September 2011 to December 2016

APAC P&L across all verticals. Scaled Digital Cinema business unit to market leadership position. Architected recurring revenue business models. Turned around Korea business across all business units from near shutdown to meaningful contributor.

**Managing Director
Barco Electronic Systems Pvt Ltd (India)
New Delhi, India**

August 2009 to August 2011

India P&L across all verticals. Doubled Defense Business Unit and Control Rooms Business Units. Launched Digital Cinema Business from Zero. Co-led factory with head count of 250.

**Managing Director
Barco Company Limited (Japan)
Tokyo, Japan**

January 2007 to July 2011

Japan P&L across all verticals. Turn around of Japan Business from decline to high contributor. Transitioned from JV to Direct sales for HealthCare Business Unit. Reboot of Client Service operations to make a strong recovery in client intimacy and trust. Hiring of all key management positions.

Solid Information Technology OY
Vice-President, Asia Pacific Operations
and Chief Executive, Solid K.K.
Yokohama, Japan

April 2003 to December 2006

Pioneers of In-Memory High SQL and noSQL database engines. Scaled Japan P&L from zero. Partnered with Tokyo Electric Power Co (TEPCO) unit for distribution. Built relationship with NEC for Communications Infrastructure, Toshiba TEC for Document Management Systems. Reboot of underperforming Japan operation.

eSol K.K.
Chief Marketing Officer
and
Member of the Board of Directors
Tokyo, Japan

February 2001 to June 2003

September 1998 to June 2003

Leading provider of IoT solutions in Japan. Architected transformation from IT Services business to IP Licensing business. Rebranded company to align with new focus. Aligned entire team of 350 employees to renewed strategy and business. Company successfully IPOed.

EnThink Inc., / Wipro K.K.
Executive Director Asia Pacific
Tokyo, Japan

September 1998 to January 2001

Founding team member. Leader in Personal Area Networking software and silicon IPs. Scaled from zero. Company was acquired by Wipro in 2001.

WindRiver Systems K.K.
(Integrated Systems K.K.)
Managing Director
Tokyo, Japan

May 1992 to September 1998

Grew Japan P&L 50% CAGR Year on Year. Hiring of most key management positions. Conceptualized and executed radical shift in business model, from pure SDK & royalty to Embedded Licenses with major IoT SOC vendors.

Nissin Software K.K.
Global Partnership Manager
Tokyo, Japan

April 1990 to April 1992

Ei-En Computers K.K.
Sales Manager
Tokyo, Japan

April 1988 to March 1990

Education and Languages

Education:

The Anderson School of Management, UCLA
National University of Singapore
Lawrence University, USA

Master of Business Administration
Master of Business Administration
Bachelors of Arts

Languages:

English	Native Fluency (Bilingual)
Japanese	Native Fluency (Bilingual)
Mandarin Chinese	Basic Fluency
Hindi	Basic Fluency